

MARKET MACHINATIONS
Friday 30th November 2018
STORE

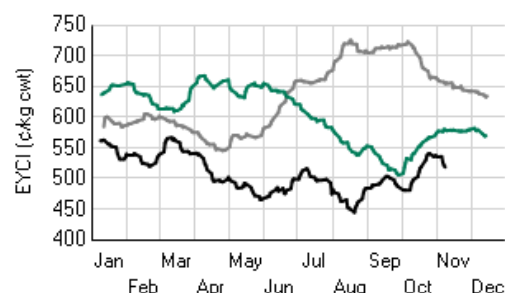


- Numbers lifted by 989 head or 16% for a yarding of 7329 head of mixed quality cattle.
- Cattle were drawn from the far western Queensland, western NSW, Warrego, Maranoa and the central west of Queensland.
- Values for steers under 280kgs were 10-15c easier topping at 320c, most from 250 to 300c.
- Steers from 280 to 400kg were firm to a shade easier selling to 318c (sold by S & T Gilligan) and ranged from 280 to 310c.
- Feeder steers from 400-550kg sold to 318c (again sold by the Gilligan family) and generally sold from 285 to 310c.
- Heifers under 280kgs were firm to 5c cheaper reaching 272c (sold by the Miller family), most selling from 210 to 250c.
- Heifers in the 280 to 450kg range sold to 282c (sold by CA Flower & Co) and were 6-10c dearer making 240 to 270c.
- Processor competition for suitable kill heifers was stronger and these made from 240 to 276.
- Competition for kill cows was 3-5c stronger with the top cows reaching 256c, most selling from 210 to 246c.
- Boner and store cows were firm to reach 210c, most making 170 to 200c.
- Cows and calves were in small numbers and topped at \$910 per unit.

LAST PRIME SALE 6/12/2018
LAST SALE 11/12/2018
OPENING SALE 14/01/2019



CATEGORY	LIVEWEIGHT	HSCW	PRICE RANGE	LWT Eq.	MOVEMENT
Trade Feeder Steers	300-400kg	n/a	n/a	300 - 315c	+5
Trade Feeder Heifers	300-400kg	n/a	n/a	280 - 300c	NC
Heavy Feeders	350-500kg	n/a	n/a	290 - 310c	NC
Angus Feeders	380-520kg	n/a	n/a	325 - 360c	+10
0 - 2T (MSA)	530-730kg	240-340kg	540 - 565c	297 - 310c	NC
4 - 8T	550-730kg	300-420kg	540 - 555c	297 - 305c	NC
Cows	440-475kg	200-300kg	455 - 480c	218 - 230c	NC



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THE WEEK AHEAD

Number of cattle being offered at the major southern Queensland selling centres moved higher this week. The trends of the past month continued with feeder weight cattle continued to sell well while young plain light conditioned cattle under 250kgs struggle. Yarding quality is also very mixed. As the selling season, winds down over the next two weeks producers are having to decide whether to go now or hold in the hope that some beneficial falls of rain are received over the Christmas break. Most selling centres begin the year in the second full week in January; so the selling break is 4 weeks. Processor demand for suitable classes of kill cattle remain strong. Kill figures to the week end 23/11/2018 show that all states on the eastern seaboard have throughput between 5 and 9% above last year's production on a year on year basis. Clearly, this illustrates the shortage of cattle that will appear when the season breaks. Prices will lift on the back of this shortage though more of us know when this will happen (particularly BOM). MLA have released figures showing that beef demand worldwide has grown 20% over the last 30 years while demand for sheep meat has grown 50%. Consumption at present would be struggling while chicken and pork are at such low values. The aim is to keep growing the worldwide demand for beef at values that keep producers in the game. No doubt, Southeast Asia and China will be major growth areas for beef, though they could also become places for conflict if Trump's trade war with China escalates further. Unfortunately, Australia has more to lose if these trade wars escalate as we export more beef than we can consume. As beef consumers get more health conscious Australia at least has never been banned from exporting beef due to health restrictions.

ROMA STORE SALE – Tuesday 4th December 2018, Commencing 8.00am Qld Time

- **600 Santa, Santa / Hereford X, Angus X & Brangus X Steers**

No. 8, 10 to 12 months, 300 – 400 kg,

Yard weaned with dogs, horses and bikes. Broken into bunkers at weaning. Bred to perform off grass & grain
 One Brand **A/C the Breeder, CA Flower & Co** – EU Accredited **Some photos available at www.maaroma.com.au**

- **250 Angus / Hereford X Steers, 300-400kg**
 - **50 Angus / Hereford X Heifers**
- **30 Charolais X & Angus X Steers, 280-320kg**
- **70 Charolais X & Angus X Heifers, 230-270kg**
- **30 Santa Steers, No8, 240 – 260 Kgs**

For more information contact Duncan McLeod, Phone 0428 225 727

****AGENTS****

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****MAA AGENTS FOR DATAMARS NLIS TAGS & ZEETAGS ****

EYCI: 523.25 Down 4.25 30-DAY SOI: +0.56 Up 0.53 AUD \$: US \$: 0.7314 Up 0.0061

Source: MLA, USDA and other commercially available information. Disclaimer: MAA shall not be responsible for any loss, damage or expense, which may be sustained by any reader of this report due to neglect, omission, delay or failure on the part of MAA in its report on market conditions. Although every care has been taken in compiling the report, it is stressed that its content is an opinion only and not be taken as any more than that.